

UNITED STATES MARINE CORPS MARINE CORPS SYSTEMS COMMAND 2200 LESTER STREET QUANTICO, VIRGINIA 22134-5010

IN REPLY REFER TO: 5720
DON-USMC-2021-009931
4 Oct 21

EMAILED TO: michael.punkosdy@commitent.com

Mr. Michael Punkosdy CommIT Enterprises, Inc. 6180 Trotters Glen Drive Hughesville MD 20637

SUBJECT: DON-USMC-2021-009931

Dear Ms. Punkosdy:

This letter responds to your Freedom of Information Act request dated August 26, 2021, requesting "a copy the Business Case Memorandum for Delivery Order M6785421F3002."

Your request is hereby partially denied. Following a careful review of the documents, portions of the document are found to be exempt from disclosure pursuant to FOIA Exemptions 5 U.S.C. § 552(b)(3), 5 U.S.C. § 552(b)(4), and 5 U.S.C. § 552(b)(6) and must be withheld in order to protect the submitter's proprietary and/or financial interests as well as personal privacy.

Specifically, FOIA Exemption 5 U.S.C. § 552(b)(3) precludes disclosure of an offeror's information if disclosure is prohibited by another statute. It is important to note that the Competition In Contracting Act of 1984 (CICA) and 10 U.S.C. § 2305(g), preclude the release of proposals and information contained within said proposals. In fact, CICA provides that "a proposal in the possession or control of [a military department] may not be made available to any person under section 552 of title 5." Id.

FOIA Exemption 5 U.S.C. § 552(b)(4) exempts from disclosure (i) voluntarily submitted commercial or financial information provided that the submitter does not "customarily" disclose the information to the public and provided that disclosure would be likely to interfere with the continued and full availability of the information to the government, or (ii) compelled information likely to cause substantial harm to the competitive position of the person from whom it was obtained and likely to impact on the government's ability to obtain reliable information in the future. See Critical Mass Energy Project v. NRC, 975 F2d 871, 879-80 (D.C. Cir. 1992), cert. denied, 113 S.Ct.1579 (1993); National Parks & Conservation Ass'n v. Morton, 498 F2d 765, 766 (D.C. Cir. 1974); Canadian Commercial Corp. v. Dept. of Air Force, 514 F.3d 37 (D.C. Cir., 2008).

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FOIA Exemption 5 U.S.C. § 552(b)(6) exempts disclosure of information that would constitute a clearly unwarranted invasion of personal privacy.

As of October 4, 2021, one hour of search and review (currently billed at \$48 per hour) has been expended during the processing of your request. Please remit a check or money order, payable to the Treasurer of the United States in the amount of \$48.00 to: COMMANDER, ATTN LAW, MARCORSYSCOM, 2200 LESTER STREET, SUITE 120, QUANTICO VA 22134-5010.

In view of the above, you may consider this to be an adverse determination that may be appealed to the Department of the Navy, Office of the General Counsel (ATTN: FOIA APPEALS), 1000 Navy Pentagon, Room 5A532, Washington, DC 20350-1000. Your appeal, if any, must be postmarked within 90 calendar days from the date of this letter and should include a copy of your initial request, a copy of this letter, and a statement indicating why you believe it should be granted. We recommend that your appeal and its envelope both bear the notation "Freedom of Information Act Appeal."

You also have the right to seek assistance and/or dispute resolution services from the Marine Corps FOIA Public Liaison, Ms. Sally Hughes, at hqmcfoia@usmc.mil or (703) 614-4008, and/or the Department of the Navy FOIA Public Liaison, Mr. Christopher Julka, at Christopher.a.julka@navy.mil or (703) 697-0031. You may also contact the Office of Government Information Services for assistance and/or dispute resolution at ogis@nara.gov or 1-877-684-6448. For more information online about services provided by OGIS, please visit their website at https://ogis.archives.gov.

Any questions concerning this matter should be directed to Mrs. Bobbie Cave at (703) 432-3934 or bobbie.cave@usmc.mil.

Sincerely,

K. D. MULLINS
Chief of Staff

Kirk D Mullins

Number: 21,091

BUSINESS CLEARANCE MEMORANDUM

SECTION I – COVER AND SIGNATURE PAGES

Type of Procurement Action:	Type of Clearance:			
☐ Sealed Bidding				
☑ Full and Open Competition	□ Pre-Negotiation			
☐ Negotiated Under 10 U.S.C. 2304(b)	□ Post Negotiation			
☐ Negotiated Under 10 U.S.C. 2304(c)(1)	☐ Letter Contract			
☐ Negotiated Under 40 U.S.C. 541 Brooks Act				
☐ Negotiated Pursuant to Changes Clause				
☐ Claim Settlement				
☐ Definitization of Letter Contract				
☐ Final Price (Incentive, Redeterminable, or EPA)				
Solicitation/Contract Number: M67854-21-R-3000 / M67954-21-F-3	3002			
Activity: Air Command and Control and Sensor Netting (AC2SN)				
Contractor(s): CommIT Enterprises				
6180 Trotters Glen Dr. Hughesville, MD 20637				
Program: AC2SN Portfolio Training Contract				
Description of Supplies/Services: The requirement for this contract is to deliver education, training, instructor services and curriculum development in support of the Program Manager, AC2SN portfolio.				
Pricing Structure:				
Thomg success.				

	-					
Base Ye	ar					
CLIN	Title	Туре	Qty	Unit	Unit\$	Total \$
1001	CAC2S Trng	FFP	12	Mos		(b) (4)
1002	CTN Trng	FFP	12	Mos		
1003	TBMCS Trng	FFP	12	Mos		
1004	CAC2S Afloat Trng	FFP	12	Mos		
3001	ODCs/Travel	COST	287,700.00	Each		
4001	CDRLs	FFP/NSP	1	Lot		
				Total		
Option	Year 1					
CLIN	Title	Туре	Qty	Unit	Unit\$	Total \$
1101	CAC2S Trng	FFP	12	Mos		(b) (4)
1102	CTN Trng	FFP	12	Mos		
1103	TBMCS Trng	FFP	12	Mos		
1104	CAC2S Afloat Trng	FFP	12	Mos		
3101	ODCs/Travel	COST	290,712.00	Each		
4101	CDRLs	FFP/NSP	1	Lot		
				Total		
Option	Year 2					
CLIN	Title	Туре	Qty	Unit	Unit\$	Total \$
1201	CAC2S Trng	FFP	12	Mos		(b) (4)
1202	CTN Trng	FFP	12	Mos		
1203	TBMCS Trng	FFP	12	Mos		
1204	CAC2S Afloat Trng	FFP	12	Mos		
3201	ODCs/Travel	COST	313,820.00	Each		
4201	CDRLs	FFP/NSP	1	Lot		
		,		Total		
Option	Year 3					
CLIN	Title	Туре	Qty	Unit	Unit\$	Total \$
	CAC2S Trng	FFP	12	Mos		(b) (4)
1302	CTN Trng	FFP	12	Mos		
1303	TBMCS Trng	FFP	12	Mos		
1304	CAC2S Afloat Trng	FFP	12	Mos		
3301	ODCs/Travel	COST	241,591.00	Each		
4301	CDRLs	FFP/NSP	1	Lot		
		,	_	Total		
Option	Year 4					
CLIN	Title	Туре	Qty	Unit	Unit \$	Total \$
5001	CAC2S Trng	FFP	12	Mos		(b) (4)
5002	CTN Trng	FFP	12	Mos		
5003	TBMCS Trng	FFP	12	Mos		
5004	CAC2S Afloat Trng	FFP	12	Mos		
7001	ODCs/Travel	COST	244,189.00	Each		
8001	CDRLs	FFP/NSP	1	Lot		
9001	CDIVE	11 F/1937	1	Total		
				2		
				_	nd all Ontion	Ć1E 1E3 CO4 0
			100	aı ş, Base a	nd all Options	\$15,153,604.00

Performance Period:	:		
Base	Start: 1 May 2021	Finish: 30 April 2022	
Option Period I	Start: 1 May 2022	Finish: 30 April 2023	
Option Period II	Start: 1 May 2023	Finish: 30 April 2024	
Option Period III	Start: 1 May 2024	Finish: 30 April 2025	
Option Period IV	Start: 1 May 2025	Finish: 30 April 2026	
Title: Cont	b) (6) ract Specialist (b) (6)		

Recommendation: Based on the information contained herein, it is requested that authority be granted to award contract M67854-21-F-3002 to CommIT Enterprises in the total amount of \$15,153,604.00, for non-personal services to deliver education, training, instructor services and curriculum development in support of the Program Manager, AC2SN portfolio. Total contract price was determined to be fair and reasonable based on adequate price competition.

(Note: Per FAR 15.404-4(c)(4)(ii), the Contracting Officer's signature on the price negotiation memorandum documents that the statutory price or fee limitations have not been exceeded.)

Contracting Officer:
Signature:
Printed Name: (b) (6)
Phone: (b) (6)
Date
Legal Counsel:
Signature: Legal review received 17 Feb 21, all comments incorporated
Printed Name: (b) (6)
Phone:
Date: 17 Feb 2021
Date: 17 Feb 2021
Davianuar (If applicable)
Reviewer (If applicable):
Signature:
Printed Name/Title:
Phone:
Date:
Approval (If other than Contracting Officer):
Signature:
Printed Name/Title: (b) (6)
Phone:
Date:
Unconditional Approval X
Not Approved
Conditional Approval
Conditions (If applicable):

SECTION II. KEY DOCUMENTS/EXHIBITS/ATTACHMENTS.

A. Summary of Key Documents.

1. Acquisition Strategy/Plan:

The Department of the Navy Management and Oversight Process for the Acquisition of Services – Streamlined (MOPAS-S), dated 21 Oct 2020 was approved by (b) (6), Deputy Program Executive Officer Land Systems.

2. Procurement Request:

Procurement Management Tool (PMT) - The PMT number is M67854-21-RFPREQ-PMM-202-0006.

3. Solicitation:

The Government issued solicitation M67854-21-R-3000 on 19 Nov 2020 utilizing the SeaPort NxG platform.

4. Contractor(s)Proposal(s):

Nine timely proposals were received on 21 Dec 2020 in response to the solicitation.

5. Proposal Evaluation Reports:

- a. Technical Evaluation Report dated 5 Feb 2021
- b. Price Evaluation Panel abstract dated 22 Jan 2021

6. Other documents as appropriate:

- a. Independent Government Estimate dated 18 Sep 2020
- b. Source Selection Plan dated 15 Oct 2020
- c. Source Selection Decision Memorandum dated 1 Mar 2021

B. Attachments.

Not Applicable.

SECTION III: PRE-SOLICITATION INFORMATION.

Based on the information set forth herein, authorization is requested to award contract M67854-21-F-3002 to CommIT in the total amount of \$15,153,604.00, for non-personal services to deliver education, training, instructor services and curriculum development in support of the Program Manager, AC2SN portfolio.

A. Description of Supplies/Services.

This effort is for non-personal services to deliver education, training, instructor services and curriculum development in support of the Program Manager, AC2SN portfolio. Program Management Plans (PMPs) for the Common Aviation Command and Control System (CAC2S), Composite Tracking Network (CTN), and Theater Battle Management Core System (TBMCS)

projects identify an enduring need for education and training services to support acquisition lifecycle activities such as system upgrades and tech refresh.

B. Background.

1. Procurement history.

- a. Not applicable
- b. This requirement was previously satisfied by contract M67854-18-C-0002, which was awarded on a sole-source basis to Computer Systems Center Incorporated (CSCI). The current period of performance is 6 Oct 2017 through 6 June 2021.
- c. Not applicable
- d. Not applicable
- e. The previous contract was not subject to Labor Standards Statute and/or Construction Wage Rate Requirements Statute labor requirements.
- f. Not applicable

2. Acquisition environment.

- a. This action is a full and open (after small business set-aside), competitive award using streamlined FAR Part 16.5 procedures, and utilizing the SeaPort-NxG contracting vehicle. The resulting contract is expected to be a single-award, Firm Fixed Price (FFP) contract with Cost Reimbursable Contract Line Item Numbers (CLINs) for travel and Other Direct Costs (ODCs). The contract will have a base year and four option years.
- b. See paragraph (a)
- c. This action is a 100% small business set-aside.
- d. Request for Information (RFI), M67854-20-I-0070, was posted to the beta.sam.gov site via a Sources Sought notice on 17 Jun 2020 and on the Seaport-NxG site on 20 Jul 2020. The RFI provided information regarding the scope of the requirement and requested interested vendors to provide capability statements by 17 Jul 2020 and 27 Jul 2020 respectively. Four vendors provided responses to the RFIs. All four identified as small business. One is a Woman-Owned Small Business, two are Veteran-Owned Small Businesses, and one is a Historically Underutilized Business (HUB) Zone Small Business. Of the four vendors that responded, two were contract holders under the SeaPort-NxG contract vehicle. Three of the four vendors were deemed capable of executing the Performance Work Statement (PWS) and satisfying contract deliverables of this task. The RFI confirmed there is adequate competition within this marketplace.
- e. Not applicable

North American Industry Classification System (NAICS) code 541330, Engineering Services, is the only NAICS code available for use with SeaPort-NxG.

C. Independent Government Estimate (IGE)

1. Method used for IGE development.

The IGE, dated 18 Sep 2020, was developed by estimating labor categories and hours based on previous experience with contract M67854-18-C-0002 and other AC2SN training efforts. The table below shows a summary of the IGE listing labor hours and estimated price by year.

Table 1: IGE Summary

Year	Labor Hours	Estimated Price
Base		(b) (4)
Option 1		
Option 2		
Option 3		
Option 4		
Total	105,510.00	\$15,247,432.97

2. Assumptions/Methodologies.

- a. Labor. The AC2SN Program Office estimated labor hours based on contract M67854-18-C-0002 and previous training efforts of varying scope.
- b. Material. There are no material purchases under this action.
- c. ODCs. The IGE includes costs for travel. Travel costs were estimated based on past requirements and using Defense Travel System estimating tools.

3. Information estimating tools used.

Defense Travel System and General Services Administration Contract Awarded Labor Category (CALC) tool.

4. Source of Information.

Contract M67854-18-C-0002, awarded to CSCI.

5. Compare estimates for previous procurement with prices paid.

The IGE was based on previous experience with contract M67854-18-C-0002 and other AC2SN training efforts of smaller scope, however no other contracts of similar scope were available for comparison.

D. Type of Contract.

1. The resultant Contract will be a Task Order (TO) award with FFP and Cost CLINs to meet the intent of the PWS scope and requirements. The Cost CLINs are for travel and ODCs. The PWS deliverables and level of effort are well-defined for this requirement. The duration of the TO could be estimated and there was adequate price competition based upon market research. A FFP TO type was selected based on the requirement meeting the guidelines of the Federal Acquisition

Regulation (FAR) 16.202-2 Application (FFP Contracts). ODCs and Travel are nominal and are incidental and therefore have been determined to be cost CLINs.

- **2.** This is not a development contract.
- 3. This is not an incentive or redeterminable contract.
- 4. This is not an award fee contract.
- **5.** The proposed TO incorporates a 60-month PoP which includes a 12-month base period and four 12-month option periods. In accordance with FAR 17.202 and 17.205, the use of options was determined to be in the Government's best interests in recognition of the Government's need for continuity of operations, current stable market conditions, savings in reprocurement man-hours and associated cost, and the potential cost of disrupted support if no options are included. The exercise of each option is predicated on the contractor's acceptable performance in the previous year and therefore serves as an incentive to encourage good performance. Additionally, in accordance with FAR 17.203 and 17.204, the option CLINs will be separately priced line items. The option CLINs will be exercised within the current TO period and advanced notice will be given not less than 60 days prior to the exercise of the option. This is considered adequate lead time in order to assure continuous support.

E. Source Selection Planning.

1. This action is a 100% small business set-aside, competitive, non-personal services award using FAR Part 16.5 Fair Opportunity procedures. FAR 15.101-1 Best Value Continuum, Tradeoff, principles were used as guidance, however, any reference to FAR Part 15 within the Solicitation or this Business Clearance Memorandum (BCM) are for illustration or notional use only.

The Source Selection Plan (SSP), which established the written guide for this procurement of support services was approved on 15 Oct 2020 by (b) (6). The SSP defined the composition of the Source Selection Evaluation Board (SSEB), their roles and responsibilities, the evaluation criteria, administration and security.

The SSP outlined how proposals would be evaluated. The evaluation factors of Technical, Past Performance, and Price selected, for this competitive TO were derived from the performance-based services that were to be provided to the Program. These factors were believed to provide the best criteria for the Source Selection Team to rate the Offerors proposals against the requirements of the PWS. The reason each factor was chosen are as follows:

Technical: Technical was selected to assess how offerors understood and would fulfill the PWS requirements at an acceptable quality level. The technical factor included the Systems Approach to Training and their approach to accomplish New Equipment Training (PWS 3.4.4.3), Delta Training (PWS 3.4.4.4), On-Site Familiarization Training (PWS 3.4.4.5), and Over-the-Shoulder Refresher Training (PWS 3.4.4.6). It also included a required staffing plan that depicts the workforce breakdown to accomplish all tasks set forth in the PWS. The

technical approach assessed each offeror's staffing plan, understanding of the requirements and approach to fulfill the requirements. The Technical factor was determined to be the most important evaluation factor because it is the most likely indicator of successful performance.

Past Performance: Past Performance was selected as an evaluation factor to assess the Government's confidence in each offeror's ability to fulfill the PWS requirements. The Department of Defense (DoD) Source Selection Guide was used as a guideline, and each offeror's past performance was assessed to determine how relevant their past performance was to the PWS requirement. The past performance factor is not as important as the technical factor because the acquisition team determined the offeror's technical approach to perform the PWS requirements was more important than relying on an offeror's history of performance.

Price: Price was selected as an evaluation factor in accordance with 10 USC §2305(a)(3)(A)(iii) and FAR Part 16.505(b)(1)(ii)(E) requirements. Price was assessed to determine fairness and reasonableness.

- 2. This is not a construction procurement.
- **3**. This is not a two-phase design-build solicitation.

F. Special Provisions.

1. Organizational Conflict of Interest (OCI):

The Contracting Officer has determined that this acquisition may give rise to potential conflict of interests. These tasks may involve information and/or circumstances that will preclude Contractor involvement in future efforts with other contractors supporting PM AC2SN. The tasks within the PWS will require the vendor to participate in acquisition planning for future program requirements. Their involvement in this process will render them ineligible to bid on future AC2SN efforts that would have an OCI. The vendor must be aware and understand these restrictions in accordance with FAR 9.5, "Organizational Conflict of Interest".

2. Security Classification (DD Form 254):

The Contracting Officer determined the services provided in conjunction with this TO require the contractor to have a Secret Facility Clearance and will require certain contractors to obtain and maintain classified access eligibility. The contractor shall have a valid Secret Facility Clearance prior to classified performance. This contract shall include a DoD Contract Security Classification Specification (DD-254) as an attachment.

G. Solicitation Review and Compliance.

1. Discuss whether the solicitation is in agreement with the Acquisition Strategy and Acquisition Plan:

The RFP, and requirements associated with it, are in agreement with the approved MOPAS.

2. Discuss whether a legal review of the solicitation was obtained prior to issuance.

Legal review of the solicitation was obtained on 10 Nov 2020 from was found to be legally sufficient. (b) (6) . The document

H. Synopsis.

Pursuant to FAR 16.505(a)(1), synopsis is not required for actions under an existing Indefinite Delivery Indefinite Quantity contract.

SECTION IV – PRE-SOLICITATION COMPLIANCES

Check if N/A	DOCUMENT/APPROVAL CHECKLIST	Document Number, Approving Official & Date
II IV/A	Acquisition Strategy (FAR 34.004) or Management Oversight Process for Acquisition of Services (NMCARS 5237.503)	MOPAS-S (b) (6) , 21 Oct 2020
✓	Acquisition Plan (DFARS 207.103)	
✓	Waiver of Synopsis (FAR 5.202)	
✓	Determinations and Findings (D&F) to exclude a source (FAR 6.202)	
✓	Determination and Findings (D&F) for the Public Interest circumstances permitting Other Than Full and Open Competition (FAR 6.302-7)	
✓	Justification for Other Than Full and Open Competition (FAR 6.303)	
✓	Bundling contract requirements (FAR 7.107(c))	
✓	Determination to consolidate contract requirements (DFARS 207.170-3)	
✓	Determination of Commercial Item for FAR Part 12 Over \$1M (DFARS 212.102(a)(i)	
✓	Determination to Use Commercial T&M or LH contract (FAR 12.207)	
	Source Selection Plan (DFARS 215.303)	(b) (6) , 15 Oct 2020
✓	Contract type determination (FAR 16.102(d)) (See FAR 16.601(d)(1) for Time & Materials or Labor Hours)	
✓	Award Fee Plan (FAR 16.405-2(b), PGI 216.405-2, PGI 216.470)	
√	HCA Determination to Use CPAF (DPAP memo April 24, 2007)	
✓	Use of contract terms in excess of five years (FAR 17.204(e))	
✓	Use of non-DoD contract vehicle (NMCARS 5217.7802)	
	DD Form 2579 Small Business Coordination Record (DFARS 219.201)	(b) (6) , 27 Aug 2020
✓	Approval for expedited completion date for MILCON (DFARS 236.270)	
✓	Authority to Contract out for Personal Services (NMCARS 237.104(b)(i))	
	Determination of Personal/Non-Personal Services (FAR 37.103)	(b) (6) , 11 Feb 2021
✓	Non-performance based acquisition (DFARS 237.170-2)	
√	Government-Furnished Property Compliance Checklist (NMCARS 5245.103-73)	
√	Approval to use warranty (DFARS 246.704)	

SECTION V – SOLICITATION.

A. Pre-bid conferences:

This section is not applicable to this effort.

B. How the solicitation was made available.

Solicitation M67854-21-R-3000 was issued on 19 Nov 2020 via the SeaPort NxG platform. The solicitation was available to all SeaPort Multiple Award Contract (MAC) awardees. The response date for proposals was 21 Dec 2020.

C. Questions received and answered.

Questions regarding the solicitation were required to be submitted via SeaPort NxG. A total of 62 questions were received and answered via SeaPort NxG.

D. Amendments issued and resultant changes to acquisition planning.

There were no amendments to the solicitation.

E. Protests before closing of the solicitation.

There were no protests received for this requirement prior to the solicitation closing date.

F. Extent competition solicited and secured.

This solicitation was a full and open competition after small business set-aside. The solicitation was competed among all qualified SeaPort MAC awardees. Nine proposals were received by the solicitation closing period of 21 Dec 2020. Proposals were reviewed to determine compliance with the proposal instructions, and other submission requirements, as provided within the RFP.

G. Oral presentations (FAR 15.102).

This section is not applicable to this effort.

H. Summary table of proposals.

The table below provides a summary of the proposed price and ratings for the nine proposals received.

Contractor Proposed Price Technical Rating Past Performance Rating

(b) (4)

SECTION VI – PRE-NEGOTIATION ANALYSIS.

The competition for this requirement was conducted in accordance with FAR Part 16.5 Fair Opportunity procedures (FAR Part 15 is referenced throughout this section of the BCM for documentation requirement purposes only). FFP proposals were solicited and a total of nine offers were received.

Upon receipt of the proposals, the Contracts Team verified that each Contractor's Proposal (all volumes) complied with Section L of the RFP. The contract specialist verified that all nine offerors were registered as a small business under NAICS code 541330. Additionally, the MCSC Industrial Security Officer verified that all nine offerors had a valid Secret Facility Clearance as of the date of proposal submission as required by the solicitation. The SSEB thoroughly evaluated these proposals, and documented their findings.

The following factors were used to evaluate the proposal:

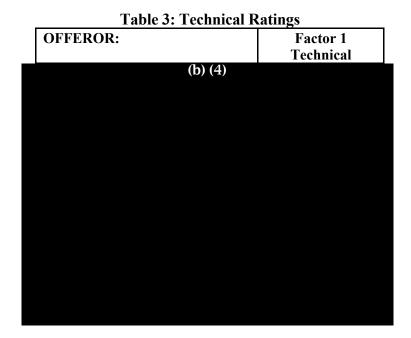
Factor 1 – Technical

Factor 2 - Past Performance

Factor 3 – Price

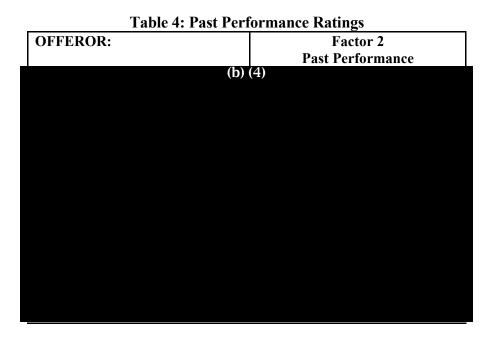
A. Technical Evaluation.

The Technical Evaluation Team (TET) evaluated each proposal in accordance with Factor 1 and assigned a rating as set forth in Section M of the solicitation. The full text of the technical evaluation report is included in the contract file, tab D7. A summary of the technical ratings is shown in Table 3.



B. Past Performance Evaluation.

The TET evaluated each proposal in accordance with Factor 2 and assigned a rating as set forth in the solicitation. The full text of the past performance evaluation report is included in the contract file, tab D7. A summary of the past performance ratings is shown in Table 4.



C. Other Non-Cost Factor Evaluation.

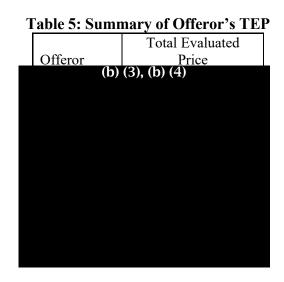
No other factors were evaluated as part of this procurement.

D. Cost/Price and Profit/Fee Analysis.

1. Price analysis.

The Price Evaluation Panel (PEP) reviewed each proposal to ensure that all Offerors complied with the Section L instructions and the terms of the model contract and established a total evaluated price to the Government. The full price evaluation abstract is included in the contract file, tab D7.

In accordance with Section M.2, the Total Evaluated Price (TEP) consists of the sum of all proposed CLINs provided in Section B of the Solicitation, to include Government provided values for Travel/ODCs. A detailed evaluation of the offerors price is shown in the price evaluation abstract. The following table represents a summary comparison of each offeror's TEP in order from highest to lowest is as follows:



The following addresses the price evaluation conducted:

In accordance with Section M.2 of the RFP, FAR 15.404-1(b)(2)(i), and FAR 15.403-1(c)(1)(i), the PEP was able to determine that adequate price competition existed. Two or more responsible Contractors, competing independently, submitted priced offers that satisfied the Government's expressed requirement. As such, the proposed prices are determined to be fair and reasonable.

Additionally, in accordance with FAR 15.404-1(b)(2)(v), price analysis was performed utilizing a comparison of proposed prices with the IGE. The Government's IGE was calculated at \$15,247,433.00. Each proposal was compared with the IGE. The following table represents a summary comparison of each offeror's proposed price and the IGE, expressed in terms of dollars and percentages.

Table 6: Summary Comparison of Offeror's Proposal Price to IGE

Offeror Total Eval Price IGE Diff from IGE % Diff

(b) (3), (b) (4)

The above comparison shows a cluster of proposals priced within (b) (3), of the IGE, along with some significant outliers. Offeror's were instructed to propose a staffing plan to support the requirements based on estimated number of training events per year provided by the Government. The offeror's proposed staffing plans varied from a low of 11.75 Full Time Equivalents (FTEs) to a high of 34.14 FTEs. This variation in FTEs proposed accounts for the disparate prices proposed. Comparison to the IGE was a secondary method of price analysis. The Contracting Officer relied on adequate price competition to determine that the proposed prices were fair and reasonable.

2. Cost evaluation.

Cost analysis was not performed for this effort. Adequate price competition was available to demonstrate fair and reasonable pricing.

SECTION VII - OTHER PRE-NEGOTIATION INFORMATION.

- A. Not applicable
- B. Not applicable
- C. Not applicable
- D. Not applicable
- E. Not applicable
- F. Not applicable

SECTION VIII - DECISION TO PROCEED.

The SSEB Chair compiled the Technical Evaluation Report based on the evaluations provided by the TET on all nine Offerors. The TET's evaluation, found within the TET Report, rated CBAIA's technical proposal as "Unacceptable," and in accordance with the evaluation criteria of Section M.3 of the Solicitation, the Government will not award a contract to an Offeror that has an "Unacceptable" rating for Factor 1. The CBAIA proposal was rated "Unacceptable" and therefore not considered for award.

After review of the technical and price evaluations, the Contracting Officer and Source Selection Authority for this procurement determined that in accordance with the notice provided in the solicitation, the Government will make award without interchanges. The Contracting Officer has determined that there are eight awardable offers according to the definition provided in the solicitation and that the required criteria for adequate price competition have been met. As such, interchanges are not required nor would it increase the value to the Government and a competitive range decision is not required.

SECTION IX – PRE-AWARD COMPLIANCES

Check if N/A	DOCUMENT/APPROVAL CHECKLIST	DATE
	Review of Online Representations & Certifications Application (FAR 4.1201(c))	Sam.gov, Feb 10, 2021
	Determination of Responsibility (FAR 9.103) and financial stability (FAR 9.104-1(a)).	(b) (6)
X	HCA Waiver of Cost or Pricing Data (FAR 15.403-1)	
X	Certificate of Current Cost or Pricing Data (FAR 15.406-2)	
X	Approved Make or Buy Plan (FAR 15.407-2)	
X	Contractor's Estimating System determined acceptable by ACO (DFARS 215.407-5)	
X	Pre-Award Disclosure Statement - Cost Accounting Practices and Certification (FAR 15.408)	
X	Contractor's Accounting System determined adequate by CAO/DCAA (FAR 16.301-3)	
X	Determination to make single award for IDIQ Advisory and Assistance Services over 3 years and \$11.5M (FAR 16.504(c)(2)(A) or (B))	
X	Subcontracting Plan determined adequate (FAR 19.705-4)	
X	Approval of SDB subcontracting goal less than 5% (DFARS 219.705-4)	
	EEO compliance requested/obtained (FAR 22.805).	Compliance requested from OFCCP, 11 Feb 2021
X	Disclosure Statement determined current, accurate and complete by ACO (FAR 42.302(a)(11)).	
X	Contractor EVMS verified compliant with DOD criteria by DCMA (DFARS 242.302(S-71)).	
X	Contractor Purchasing System determined to be approved by the ACO (FAR 44.304)	
X	Property System reviewed for acceptability by ACO (FAR 45.105).	
X	Compliance with DOD Instruction 7640.02	

SECTION X – POST-NEGOTIATION

A. Update of events since Pre-Negotiation Business Clearance Memorandum.

Not applicable.
E. Competitive Acquisitions.
See the Source Selection Decision Memorandum, contract file tab D8.
F. Pre-Contract Cost.
Not applicable.
G. Other Information pertinent to the clearance not previously addressed.
No other pertinent information associated with this requirement.

Not applicable.

B. Negotiations.

Not applicable.

Not applicable.

H. Attachments

No other attachments required.

D. Results of Negotiation.

C. Elimination from Competitive Range.